Contents

ARTICLES

Introduction to Special Issue
Robert A. Reiser

Getting an Instructional Design Position: Lessons From a Personal History
Robert A. Reiser

Finding Your First Instructional Systems Position in Business and Industry
Robert K. Branson

Succeeding as a Faculty Member in an Instructional Design Program
Kent L. Gustafson

Getting an Instructional Design Position in the Defense Industry
MaryAnn Lynchard

Getting a Job in the Field of Instructional Design and Succeeding at it: Reactions to the Papers
Robert M. Gagné

Getting a Job in the Field of Instructional Design and Succeeding at it: Some Thoughts and Reactions
Wesley K. Roberts

DEPARTMENTS

Book Reviews, edited by Allison Rossett

Improving Individual Performance
by Dean R. Spitzer
Reviewed by Joe Williams

Instructional Technology Foundations
edited by Robert M. Gagné
Reviewed by Barbara Seels

ERIC Reports on ID
edited by Pamela McLaughlin

DID Awards Announcement

1